# B.A ECONOMICS SYLLABUS CBCS PATTERN PERIYAR UNIVERSITY, SALEM – 636 011

# **COURSE DETAILS**

# (in numbers)

Core Courses	-	13
Electives	-	3
Allied	-	6
Language – Tamil	-	4
Language – English	-	4
<b>Environmental Studies</b>	-	1
Value Education	-	1
Skill based elective courses	-	6
Non - major elective courses	-	2
<b>Extension activities</b>	-	1

# SEMESTER -I

S.NO	PART	COURSE	HOURS	CREDITS
1	I	Tamil – I	6	3
2	II	English –I	6	3
3	III	Core Course I	5	4
		Micro Economics I		
		Core Course – II	5	4
		Indian Economy		
4	III	Allied –I	5 4	
		Principles of Commerce		
5	IV	Environmental 1		-
		Studies		
6	IV	Value Education	2	2
		6 courses	30	20

# SEMESTER -II

S.NO	PART	COURSE HOURS C		CREDITS
1	I	Tamil – II	Tamil – II 6	
2	II	English –II	6	3
3	III	Core Course – III	6	5
		Micro Economics- II		
4	III	Elective –I	6	5
		Tourism and		
		Economic		
		Development		
5	III	Allied - II 5		4
		Principles of		
		Accountancy		
6	IV	<b>Environmental Studies</b>	1	2
		6 courses	30	22

# SEMESTER -III

S.NO	PART	COURSE	HOURS	CREDITS
1	I	Tamil – III	6	3
2	II	English –III	6	3
3	III	Core course – IV Monetary Economics	6	5
4	III	Allied - III Statistics for Economics- I	4	3
5	V	Skill based Electives (i) Introduction to Entrepreneuri Development (ii) Social Structure of	2	2
		Entrepreneurship (iii) Entrepreneurship in small	2	2
		and medium enterprises	2	2
6	VI	Non – Major Elective Course – I Principles of marketing - I	2	2
		8 courses	30	22

# SEMESTER -IV

S.NO	PART	COURSE	HOURS	CREDITS
1	I	Tamil – IV	6	3
2	II	English –IV	6	3
3	III	Core course – V	6	5
		International Economics		
4	IV	Allied - IV	4	3
		Statistics for Economics- II		
5	$\mathbf{V}$	Skill based Electives		
		(IV) Entrepreneurship –	2	2
		Project identification		
		(V) Entrepreneurship and	2	
		Management		2
		(VI) Entrepreneurial		
		Development – multi	2	2
		dimensional approach		
6	VI	Non – Major Elective		
	, ,	Course – II		
		Principles of marketing - II	2	2
		F		
		8 courses	30	22
		o courses	Ju	<i>44</i>

# SEMESTER -V

S.NO	PART	COURSE	HOURS	CREDITS
1	III	Core course – VI	5	
		Macro Economics - I		
2	III	Core course – VII	5	
		Fiscal Economics - I		
3	III	Core course – VIII	5	17
		Economic Thought		
4	III	Core course – IX		
		Managerial Economics		
5	III	Elective – II		
		Agricultural Marketing	6	5
6	III	Allied – V	4	3
		Industrial Economics		
		6 courses	30	25

# SEMESTER -VI

S.NO	PART	COURSE	HOURS	CREDITS
1	III	Core course – X	5	
		Macro Economics - II		
2	III	Core course – XI	5	
		Fiscal Economics - II		
3	III	Core course – XII	5	17
		<b>Environmental Economics</b>		
4	III	Core course – XIII	5	
		Development Banking		
5	III	Elective – III		
		Human Resource	6	5
		Development		
6	III	Allied – VI		
		Women Economics	4	3
		6 courses	30	25

# PERIYAR UNIVERSITY, SALEM

# **B.A. ECONOMICS - SYLLABUS**

# (CBSC PATTERN)

# FIRST YEAR

CORE COURSE PAPER – I MICRO ECONOMICS - I Hrs : 5

Credits: 4

# **UNIT-I**

Definition of economics - wealth, welfare, scarcity & growth - Micro and Macro approach. Inductive and Deductive Method - Positive Vs. Normative Study - Static and Dynamic concepts

# UNIT-II

Utility Analysis - Demand and Supply - Theories - Factors Influencing Demand and Supply - Law of Diminishing Marginal Utility - Law of Equi-Marginal Utility - Meaning of Elasticity of Demand - Types and Measurement.

#### UNIT-III

Indifference Curve Analysis - Properties - Income Effect - Price Effect and Substitution Effect - Samuelson's Revealed Preference Theory.

# **UNIT-IV**

Factors of Production - Land, Labour, Capital and Organisation - Production Function - The law of Returns.

# UNIT - V

Cost Analysis - Cost Concepts - Long Run - Short Run Cost curves - Concepts of Revenue.

- 1. Agarwal, H.S -Advanced Economic Theory
- 2. Ahuja, H,. Micro Economics
- 3. Jhinghan, Mi, Advanced Economic Theory
- 4. Koutsoyinni, S. A Modern Micro Economics
- 5. Chopra Micro Economics
- 6. Watson, D.S. Price Theory and its Uses
- 7. Neelakandan, Et. al, Price Theory

Credits: 4

: 5

Hrs

UNIT-I

Developing Countries - Meaning, Concepts, Features - Developed Countries - Meaning - Factors Impeding Development - Growth Vs Development - Determinants of Development.

UNIT-II

Capital Formation in India; Human and Physical Capital - Definition - Estimate of Capital Formation - Role of Foreign Capital in India Since 1990's - National Income - Meaning, Concepts, Trends, Measurement, Difficulties in the Measurements.

UNIT - III

Human Resources and Economic Development - Theory of Demographic Transition - Population Growth Vs. Economic Development.

**UNIT-IV** 

State of Agriculture in India - Low Productivity - Causes and Remedies - Food Problems - Solution.

**UNIT-V** 

Planning - Meaning, Objectives - Tenths Five Year Plan - Objectives, Strategy, Outlay, Achievements - Eleventh Five Year Plan - Objectives.

- 1. Dhingara, I.C Indian Economy
- 2. Dutt & Sundaram Indian Economy
- 3. Jhinghan, M.L. Indian Economy
- 4. Agarwal, A.N Indian Economy
- 5. Perumalsamy Tamil Nadu Economy
- 6. Rajalakshmi Tamil Nadu Economy
- 7. Arthur Lewis Theory of Economic Growth
- 8. Department of Statistics Statistical Abstract of Tamil Nadu
- 9. Govt of Tamil Nadu Budget Documents Tamil Nadu
- 10. Govt of Tamil Nadu Hand Book of Statistics Tamil Nadu

Credits: 4

: 5

Hrs

# Unit – I

Nature and Scope of Business – Objectives- concept of business – Trade – Commerce – Essentials of a successful business.

# **UNIT-II**

Forms of Business Organisation - Sole trader - Partnership - Company - Co-operative Society.

# **UNIT - III**

Trade Association - Chamber of Commerce - Plant Location.

# **UMT-IV**

Banks - Types - Central Bank - Commercial Banks - Functions.

# **UNIT-V**

Import and Export Trade Procedure,

# **Books for Reference**

- 1. Bhushan, Y.K. Fundamentals of Business Organisation
- 2. O.R.Krishnasami, O.R. Principles of Commerce
- 3. Agarwal, R.C. Business Organsiation

# SEMESTER - II

CORE COURSE PAPER III MICRO ECONOMICS - II Hrs : 6

Credits: 5

# UNIT: I

Market - Market Structures - Perfect Competition - Time Elements (Market period, Short period and long period) Equilibrium of Firm and Industry - Monopoly equilibrium - Discriminating Monopoly - Control of Monopoly.

# **UNIT: II**

Price - Output determination - Monopolistic competition - Oligopoly - Price Regidity Wastages of Monopolistic competition.

# UNIT: III

Factor Pricing - Marginal Productivity Theory of distribution - Wages - Nominal and Real Wages - Theories of Wages - Subsistence Theory of wages - Wage fund Theory - Trade union and Wages.

#### **UNIT: IV**

Rent Theories of Rent - Ricardian Theory of Rent-Quasi Rent - Modern Theory of Rent - Theories of Interest - Classical Theory - Lonable Fund theory (Neoclassical theory) Keynes' Liquidity Preference Theory.

# **UNIT: V**

Profit - Theories of Profit - Dynamic Theory - Innovation Theory - Risk Theory - Uncertainty bearing Theory.

# **Books for Reference**

- 1. Agarwal, H.S. Advanced Economic Theory.
- 2. Chopra Micro Economics
- 3. Ahuja, H.L Micro Economics
- 4. Jhingan, M.L Advanced Economic Theory.
- 5. Sundharam K.P.M
  - & Sundharàm E.N Micro Economics-(Theory and Application)

Credits: 5

# UNIT-I

Tourism - Introduction - Definition - Types, Functions, Volume and Components of Tourism.

#### **UNIT-II**

Significance of Tourism – Socio economic importance of Tourism - Travel agency - Travel agents - Tourism guides - Travel Documents - Pass port and other formalities.

# **UNIT-III**

Growth of Tourism - Causes for the growth of Tourism - Economic and social factors - Transport, Accommodation, locality.

#### **UNIT-IV**

Development of Tourism in India - Pre - Independence and post - Independence periods - Role of Private sector and public sector - Five Year plans and Tourism -New policy on Tourism Management Strategy- Tourism Policy analysis- Tourism legislation.

# **UNIT-V**

Tourism Promotion - Functions of advertising agencies - support activities - Public relations - Tourism as an instrument of archiving Economics gains - Tamil Nadu Tourism - importance Tourism centre - Chennai, Ooty, Kodaikanal, Kanya kumari, Tanj ore, Madurai, Rameswaram, Kanjeepuram,

#### **Books for Reference**

- 1. Seth , P.N. Tourism Management
- 2. Gunclare, A. Tourism Planning
- 3. Krishna swami, and Thiyagarajan, J. Tourism & Development

ALLIED Paper – II PRINCIPLES OF ACCOUNTANCY - II Hrs : 5

Credits: 4

# UNIT-I

Accounting - Meaning, Purpose, Advantages, Limitations - Types of Accounts - Accounting Rules.

# UNIT-II

Journal Ledger - Trial Balance - Fi al Accounts.

# UNIT - III

Bank Reconciliation Statement - A rage Due Date.

# **UNIT-IV**

Depreciation - Meaning - Cause for depreciation - Straight Line method and written down valie method.

# **UNIT-V**

Single entry - Meaning - Defects Statement of affairs method.

Note: Distribution of marks - Problem 80% and Theory 20%

- 1 Grewal, T.S. Introduction to Accounting
- 2. Gupta, R.C. & Gupta, K Principles of Accounting
- 3. Jam & Waran Financial Accounting
- 4. Reddy, T.S and Mirthy, A. Financial Accounting
- 5. Parthaswara hy, P. & Santhanagojilan, S. Financial Accounting

SEMESTER - III

CORE COURSE PAPER – IV MONETARY ECONOMICS

Hrs : 6

Credits: 5

Unit - I

Money - functions and classifications - Graham's Law - Role of money in capitalist,

Socialist and mixed economies - Monetary Standards - Paper currency Standard - System

of note issue.

UNIT -II

Value of money - Index Number - Fisher's equation - Cambridge equation

-The Keynesian theory of the value of money - Milton Friedman's Modem Quantity

theory of money.

UNIT III

Demand for and supply of money - Keynesian liquidity preference Theory- Neutrality

money - Factors affecting money supply in India.

UNIT IV

Banking – Functions of commercial Banks - Techniques of credit creation - Commercial

Banks and Economic Development - Nationalisation of commercial

Banks in India - Central Bank and its functions

**UNIT-V** 

Inflation - causes, types, effect and remedies - Deflation - Inflationary and deflationary

gaps - monetary policy - Role of monetary policy in a developing economy.

# **BOOKS FOR** REFERENCE

- 1. Mithani, D Money, Banking and International Trade:
  - Himalaya Publications House, Mumbai.
- 2. Jhinghan, M.L. Monetary Economics: Virinda Publications, Delhi.
- 3. Dr. Cauvery, etal Monetary Economics.
- 4. Sankaran, S. Monetary Economics:

Margham Publications, Chennai.

- 5. Sethe, T.D. Monetary Theory
- 6. vaish, M.C. Monetary Theory.

ALLIED PAPER - III STATISTICS FOR ECONOMICS - I Hrs : 4

Credits: 8

UNIT-I

Statistics - Meaning and Definitions - Functions and Limitations - Statistical

Survey: Planning and Execution - Sources of Statistical Data: Primary and Secondary -

Methods of Collecting Primary Data - Drafting a Questionnaire - Specimen

questionnaires

**UNIT-II** 

Sampling Methods - Census and sample Method - Methods of Sampling:

Probability and non - Probability Methods.

UNIT- III

Classification - Meaning, Objectives and Types - Tabulation: Importance, Parts and

Types of Tables - Specimen Tables.

**UNIT-IV** 

Diagrams and graphs - Significance - General rules for framing a diagram and a graph -

Tabular and Diagrammatic Preantation: Comparison - Difference between Diagrams and

Graphs - Types of Diagram: Simple, Subdivided, Percentage and Multiple law diagrams,

Pie diagram - Graphs : Histogram, frequency polygon, frequency curve and o gives

UNIT- V

Measure of central value: Objectives and requisites of an average - types, user and

Limitations of Mean, Median and Mode d - .

**BOOKS FOR REFERENCE:** 

1. Gupta, S.P. - Stastical Methods

2. Bhagavathi & Pillai - Statistics

3. Elhance - Statstical Methods

# PAPER – I INTRODUCTION TO ENTERPRENEURL DEVELOPENT Hrs: 2

Credits: 2

# UNIT I

Concept of Entrepreneur -Definition, Characteristics, Functions and types- Distinction between an entrepreneur and a manager.

# **UNIT II:**

Ownership structure - proprietorship, partnership, company, co-operative - Selection of an appropriate form of ownership structure.

# **UNIT-III**

Entrepreneurial competencies - Major entrepreneurial competencies - Motivation and motivating factors.

#### **UNIT-IV**

Entrepreneurship Development Programmes -Need, objective, and Problems -Evaluation of entrepreneurship development programmes.

# UNIT V

Entrepreneurship and economic development - entrepreneurial growth - Economic and non- economic factors - Government action.

# Reference:

- 1. Gupta, C.B. Entrepreneurial Development
- 2. Khanka S.S. Entrepreneurial Development
- 3. Saravanavel Entrepreneurial Development

# PAPER – II SOCIAL STRUCTURE OF ENTREPRENEURSHIP Hrs : 2

Credits: 2

# UNIT I

Rural entrepreneurship Problems of rural entrepreneurship – Non-Governmental Organisation and rural entrepreneurship.

# **UNIT II**

Women entrepreneurship - Concept, function, growth and problems - Development of Women entrepreneurship - Recent trends.

#### **UNIT-III**

Entrepreneurial mobility - Factors influencing mobility- Occupational mobility and locational mobility - Brain drain and its consequences.

# **UNIT IV**

Self – employment - Micro financing and Self.-HeIp-Groups in Tamil Nadu – Entrepreneurial development in Tamil Nadu.

# UNIT V

Entrepreneurial growth before and after independence - Sources of entrepreneurship in India - causes for slow growth.

#### References:

- 1. Gupta C.B. Entrepreneurial Development
- 2. Khanka S.S. Entrepreneurial Development
- 3. Saravanavel Entrepreneurial Development

PAPER – III ENTREPRENEURSHIP IN SMALL Hrs : 2

AND MEDIUM ENTERPRISES Credits: 2

# UNIT I

Small and Medium enterprises - Definition, characteristics and their role in economic development.

# **UNIT II**

Sickness in small business - Concepts of industrial sickness - Causes and consequences - Corrective measures.

# UNIT III

Financing of small enterprises - Need for financial planning - Types of loan - Financial institutions -SFC, IDBI, NSIC, DIC, SIDCO.

#### **UNIT IV**

Lease financing and Hire purchase - Meaning of lease, types of lease agreements and advantages of leasing- Concepts of hire purchase- Procedure for hire purchase.

#### UNIT V

Electronic, commerce and small enterprises - meaning, evolution and growth- Benefits of e-commerce and its suitability for small enterprises.

- 1. Gupta C.B. Entrepreneurial Development
- 2. Khanka S.S. Entrepreneurial Development
- 3. Saravanavel Entrepreneurial Development

#### NON-MAJOR ELECTIVE COURSE

# PAPER – II PRINCIPLES OF MARKETING - I

Credits: 4

: 5

Hrs

# UNIT-I

Marketing - Meaning and definition - Features of marketing - Objectives of marketing - Role of marketing in economic development

# **UNIT II**

Functions of marketing - Classification of marketing functions - Buying - Assembling - Selling - Transportation - Market information - Grading and standardization.

# UNIT III

Product Planning – Meaning – Definition of the Product - Features of the product-Importance of the product- product mix - Factors determining product - mix.

# **UNIT-IV**

Product life cycle - Meaning - Benefits of product life cycle.

# **UNIT V**

Market segmentation – Meaning - Need for market segmentation - Criteria for segmentation – Criteria for Market segmentation.

- 1. Rajan Nair, N. & Sanjith, R. Nair Marketing -Sultan Chand
- 2. Sherlerkar, Marketing Management Himalaya Publishing house
- 3. Ramasamy and Namanakumari, Principles of marketing
- 4. Philip Kotler, Principles of marketing Prentice Hall
- 5. Gupta Marketing Management, C.B.- Sultan Chand

#### **SEMESTER - IV**

CORE COURSE PAPER – V INTERNATIONAL ECONOMICS

Credits: 4

: 5

Hrs

# **UNIT I**

The basis for International Trade - domestic trade and foreign trade - Theories of International Trade - The Principle of Comparative costs theory - Heckscher - Ohilin Factor - Pricing Equalisation theorem.

# **UNIT II**

Free trade Vs protection - Cases for and against free trade and protection - Forms of restriction on International Trade - Tariffs - Meaning and types - Effects of tariffs - Quotas - Meaning and types - Effects of quotas on imports - Dumping - Anti-dumping.

# UNIT - III

Balance of payments - Current and capital accounts - Disequilibrium in the balance of payment - Corrective measures of adverse balance of payments

# **UNIT IV**

Foreign Exchange - Meaning - Demand for and supply of foreign exchange - Equilibrium exchange rate - Stable and flexible exchange rate - Foreign exchange market - Functions - Purchasing power Parity theory.

# **UNIT V**

Evolution of IMF and world Bank - Functions - GATT and WTO - Functions - Indian Economy and WTO.

# **BOOKS FOR STUDY**

- 1. Mithani International Economics.
- 2. Gupta K.R. International Trade
- Jhingan M.L International Economics: Virundha Publications,
   New Delhi

ALLIED PAPER -IV STATISTICS FOR ECONOMICS - II Hrs : 4

Credits: 3

UNIT-I

Measures of Dispersion: Absolute and Relative Measures of range, quartile Deviation, Mean deviation and Standard Deviation - Co-efficient of variation - Graphic Method of

studying dispersion - Lorenz curve.

UNIT -II

Skew-ness: Meaning and Definitions, Objectives, characteristics and Measures -

Kurtosis: Meaning and definitions and measures.

UNIT - III

Correlation: Meaning, Importance, Types - Methods of Studying Correlation- Rank

Correlation - Regression: equations and fitting regression lines

UNIT -IV

Index Numbers: Meaning, uses, Types - Problems in the construction - weighted and

outweighed - Test of Consistency.

**UNIT-V** 

Hypotheses - Null and alternative - Testing Goodness of fit - ethic space Test

Characteristics and uses.

**Books for Reference** 

1. Gupta, S.P. - Stastical Methods

2. Bhagavathi & Pillai - Statistics

3. Elhance - Statstical Methods

# **Paper – IV** ENTREPRENEUR SHIP PROJECT IDENTIFICATION Hrs : 5

Credits: 4

# UNIT I

Project identification - Classification - Sources of project ideas - Criteria for selecting a project.

# **UNIT II**

Project formulation - Meaning of project report, Significance and contents - Formulation of a project report - common errors in project formulation.

# **UNIT III**

Project appraisal - concept and methods of project appraisal - Break-even analysis - importance and limitations.

# **UNIT IV**

Incentives and subsidies -Central and state Government incentives - Tax and other.

#### **UNIT V**

Tax benefits to small scale industries - Various tax benefits - Need for tax benefits - Tax concessions to SSI in rural areas and backward areas.

- 1. GuptaC.B. Entrepreneurial Development
- 2. Khanka S.S. Entrepreneurial Development
- 3. Saravanavel Entrepreneurial Development

PAPER - V ENTREPRENEUR SHIP AND MANAG1MENT Hrs

Credits: 2

: 2

# UNIT I

Business – Meaning, Nature and scope of business - Objectives of successful business (Difference between business and profession).

# UNIT II

Fundamentals of Management - Meaning, difference between management and administration - Functions of management - Management process.

# UNIT III

Production Management - Investment analysis - Plant location and lay out - Product and Production design- Quality control.

# **UNIT IV**

Marketing management - Market assessment - Market segmentation and marketing - mix- Distribution channels and methods of marketing

# **UNIT V**

Human Resource Management - Meaning of manpower planning- Job requirements - Recruitment - selection and training

- 1. Gupta C.B. Entrepreneurial Development
- 2. Khanka S.S. Entrepreneurial Development
- 3. Saravanavel Entrepreneurial Development

# PAPER – VI ENTREPRENEURIAL DEVELOPMENT – A

# MULTI DIMENSIONAL APPROACH Hrs

Credits: 2

: 2

# **UNIT I**

Decision to become an entrepreneur - Steps to be taken - Procedures and formalities for registration.

# UNIT II

Exploring export possibilities- Institutional set-up for export assistance – Export trends and Prospects.

# UNIT III

Social Cost - Benefit Analysis (SCBA) - Meaning and Objectives - Distinction between SCBA and Financial analysis - criticism.

# **UNIT IV**

Finance - Fixed Capital and Working capital - Sources of long term finance - Sources of short-term finance.

# UNIT V

Case Studies of any three successful entrepreneurs - Model feasibility reports for a small scale industrial unit and a large scale unit.

- 1. Gupta C.B. Entrepreneurial Development
- 2. Khanka S.S. Entrepreneurial Development
- 3. Saravanavel Entrepreneurial Development

#### NON- MAJOR ELECTIVE COURSE

# **PAPER – II PRINCIPLES OF MARKETING – II** Hrs : 5

Credits: 4

# Unit - I

Buying and Selling - Elements of buying - Methods of buying - Elements of selling Methods of selling - selling policies

# **UNIT II**

Pricing - Meaning - Factors affecting pricing decisions - Kinds of pricing.

# UNIT III

Sales promotion -Objectives importance and limitations of sales promotion - Advertising - Advantages of advertising

# **UNIT IV**

Marketing Finance - Need - Kinds of marketing **finance** 

# **UNIT V**

Salesman – Meaning - Qualities of a salesman - Duties of a sales man - E-Marketing - Strategies of E-Marketing - Benefits of E-Marketing

- 1. Rajan Nair, N. & Sanjith R. Nair Marketing Sultan Chand
- 2 Sherlerkar Marketing Management Himalaya Publishing house
- 3. Ramasamy and Namanakurnari Principles of marketing
- 4. Philip Kotler Principles of marketing Prentice Hall
- 5. Gupta, C.B. Marketing Management Sultan Chand

SEMESTER – V

CORE COURSE PAPER – VI MACRO ECONOMICS - I

Hrs : 5

Credits: 3

UNIT I

Macro economics - Meaning and evolution of Macro Economics - Limitations and

Importance of Macro Economics - Circular flow of economic activities - National income

accounting.

UNIT II

Classical theory of employment - Classical di-chotomy - Keynes Criticism of classical

theory - Say's Law of market.

UNIT III

Keynesian theory of employment and output - Comparison and contrast between classical

and Keynesian contribution - Keynesian Revolution-

**UNIT IV** 

Consumption function - attributes - factors stimulating and influencing consumption

function - Theories of Consumption function -.

UNIT V

Investment function - Definition - Determinants of Investment - MEC and Rate of

Interest - Theories of Investment - Accelerator Theory - Financial Theory

- Neo-Classical theory.

# **BOOKS FOR REFERENCE:**

1. Edward Shapiro - Macro Economics

2. Rana and Varma – Macro Economics

3. Cauvery & others – Macro Economics, S.Chand & Co, New Delhi

4. Jinghan, M.L. – Macro Economics, Virundha Publications, New Delhi.

5. Vaish, M.C. - Macro Economic theory

6. Brooman – Macro Economics

CORE COURSE PAPER – VII FISCAL ECONOMICS -I

Hrs : 5

Credits: 4

UNIT-I

Meaning and definition of public finance - Public finance and Private finance - the

principle of maximum social advantage.

**UNIT-II** 

Public revenue - VAT-MODVAT-MANVAT - Tax and non-tax revenue - canons of

taxation - Types of tax - direct and indirect taxes - Effects of taxations - Merits and

demerits of direct and indirect taxes.

UNIT-III

Theories of taxation - Factors determining Taxable capacity - limits - Shifting and

incidence of taxes - Distinction between impact and incidence - Factors affecting

incidence - tax evasion.

**UNIT-IV** 

Public Expenditure - Importance - Classification of Public Expenditure - Growth of

Public expenditure -Effects of public expenditure on production employment and

distribution - Measures to reduce public expenditure in India.

**UNIT-V** 

Public debt - Meaning and classification of public debt - Need for public borrowing -

Effects of public debt on production, consumption and distribution - Growth of public

debt in India - control of public debt - burden of public debt.

**BOOKS FOR REFERENCE:** 

1. Sundharam K.P.M - Fiscal Economics

2. Tyagi, B.P - Public Finance

3. Sankaran.S - Fiscal Economics

4. Cauvery etal. - Public Finance

5. Musgrave and Musgrave - Public finance Theory and Practicals

# CORE COURSE PAPER – VIII ECONOMIC THOUGHT

Credits: 4

: 5

Hrs

# UNIT-I

Definition and importance of economic thought - Mercantatilism and Physiocrates.

# **UNIT-II**

Classical economic Thought: Adam smith, Malthus, Ricardo, J.B. Say, Karlmarks.

# **UNIT-III**

Neo - Classical Economic Thought: Alfred Marshall - Irving Fisher - Pigou - Pareto, J.B. Clark J.R. Hicks.

# **UNIT-IV**

Modern Economic Thought – J.M. Keynes – Schumpeter – Samuelson - Milton Friedman.

# **UNIT-V**

Recent Indian economic thought – R.C. Dutt - Naoroji – Ranade - B.R.Ambedkar - Gandhi - an Economics - A.K.Sen.

# **BOOKS FOR REFERENCE:**

1	Loganathan K	_	History of Econo	mic Thoug	oht
1.	LAJZAHAHIAH IX	_	THISION VOLUME	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2111

2. Srivastava - History of Economic Thought

3. Ganguly B.W - Indian Economic Thought

4. Alexander Gray - Development of Economic Doctrines

5. Grid & Rist - Economic Thought

6. Lock man - History of Economic Thought

7. Haney - History of Economic Thought

8. Girija, M - History of Economic Thought

9. Manimekalai - History of Economic Thought

CORE COURSE PAPER – IX MANAGERIAL ECONOMICS

[ Forecore VI, VII, VIII, IX ] Credits: 17

Hrs

# UNIT I

Managerial Economics – Meaning and definition – Characteristics of Managerial economics – Significance of Managerial Economics – Scope of managerial economics-Role and Responsibilities of managerial Economics.

# UNIT – II

Nature of demand – Elasticities of demand and managerial decision making – Demand estimation – Advertisement elasticity of demand – Features – Factors influencing advertisement elasticity of demand – Demand forecasting

#### **UNIT III**

Pricing policy - Objectives of pricing policy -Popular pricing Practices - Pricing of a new product - Specific Pricing problems - Price Regulations.

# **UNIT IV**

Profit - Meaning - Role of profits - profit policy - Profit limiting factors - Break Even analysis as a technique

#### **UNIT V**

Capital budgeting - Meaning - Factors influencing investment decisions - Determining the size of capital budget - Steps in capital project Evaluation - Developing investment proposals - Estimating cash flows

- 1. Varshney and Maheswari Managerial Economics Sultan chand
- 2. Mehta Managerial economics, P.L -Analysis problems & cases -Sultan Chand
- 3. Trivedi, M.L. Managerial economic theory and application Tata McGraw Hill
- 4 Craig Peterson, Chris lewis, Sudhir K.Jain Managerial economics -Pearson Education

Hrs : 6

Credits: 5

UNIT-I

Socio-economic aspects of agricultural production - Nature of risk and uncertainty in agriculture - Its effects on supply, demand and investment - Crop planning - Marketable and Marketed surplus.

**UNIT-II** 

Nature and significance of marketing concept - Classification - Marketing process

- Marketing Functions – Financing, risk bearing and market information.

**UNIT-III** 

Marketing of agricultural products - Market structure - Regulated and organized markets - Co-operative marketing bodies - Co-operative marketing under plans - Basic wholesale distribution - Structure - Functions and Services of wholesales - Role of middlemen and the millers.

**UNIT-IV** 

Importance of food grains - production transportation, storage and warehousing Agricultural price - State policy in agricultural price - Marketing of agricultural and agro
- based instrumental products to international markets - export promotion measures Measures for a seasonal marketing system.

**UNIT-V** 

Training in agricultural marketing - Research in - Agricultural marketing - Agricultural marketing research institution - Research problems areas in agricultural marketing - Data sources in agricultural marketing.

- 1. Bhattacharya J.B Studies In Indian Agricultural Economics
- 2. Cohen, R.C. Economics of Agricultural
- 3. Government of India Agricultural Marketing
- 4. Acharya, S. and Agarwal, A.N. Agricultural marketing in India
- 5. Sankaran, S. Agricultural economy in India
- 6. Memoria, C.B. and Tripathi, B.B. gricultural problems in India
- 7. Morre john and Khureo Indian food grain Markating.

Hrs: 4 Credits: 3

UNIT-I

Industry and economic development industry and sectoral linkages - industrial

classification and data information.

**UNIT-II** 

Public, private joint and co-operative sectors - private corporate sector- MNCs and their

role.

**UNIT-Ill** 

Industrial productivity - concept - measurement - productivity in Indian industries -

industrial sickness - under utilizan of capacity - factors accounting for it and its

consequences.

UNIT - IV

Globalization and Indian industry privatization and issues relating to disinvestment

policy.

**UNIT-V** 

Industrial development in India - industrial policy - role of the state - ne industrial policy

and economic informs industrial growth and pattern.

**BOOKS FOR REFERENCE:** 

1. Dhingra, I.c. Indian Industrial Economy

2. Gadgil, P.G. Indian Economy

3. Kuchhal, S.C. Industrial Economy of India

4. Sharma, N.K. Industrial Economics

#### SEMESTER – VI

# CORE COURSE PAPER X MACRO ECONOMIS-II

Hrs : 5

Credits:

# Unit I

The Concept of Multiplier - Employment and investment Multiplier - Limitations - Leakages of Multiplier - Importance's of Multiplier - Principles of acceleration - Interaction of Multiplier and accelerator (Super multiplier).

# UNIT II

General Equilibrium of Monetary and real sectors - Changes in general Equilibrium - Shifts of IS and LM functions - Simultaneous shifts of IS and LM functions.

# UNIT III

Trade Cycle - Definition and phases of trade cycle - monetary and non - monetary theories of Trade Cycle.

# **UNIT IV**

Macro economic policy - Objectivies - Instruments - Monetary - Fiscal Policies - mix - Monetary Fiscal policy - mix to control inflation, to control unemployment, or economic growth.

# **UNIT V**

Economic growth - Meaning - steady growth - Rostow, Lewis, Rosenstien Roden, Harrod - Domer Models.

# **Books for Reference**

1. Edward Shapiro - Macro Economics

2. Rana and Varma – Macro Economics

3. Cauvery & others – Macro Economics, S.Chand & Co, New Delhi

4. Jinghan, M.L. – Macro Economics, Virundha Publications, New Delhi.

5. Vaish, M.C. - Macro Economic theory

6. Brooman – Macro Economics

# UNIT-I

Budget - Meaning and objectives of budgeting - Principles of budgeting - Qualities of a good budget - Revenue and capital budget - Performance budgeting and success of performance budgeting - Zero - based budgeting.

# UNIT-II

Deficit financing, meaning, objectives - Ways and means of deficit financing - Growth of deficit financing role of deficit financing in promoting economic development in developing countries like India - Effect on money supply, price and distribution.

# **UNIT-III**

Fiscal policy - Meaning and objectives - Instruments of fiscal policy - The concept of sound finance and functional finance - Role of fiscal policy in developing economy with reference to India - limitations.

# **UNIT-IV**

Federal finance - Meaning and features of federal finance - Centre- State financial relations - Methods of adjustments - Finance Commission - Functions - Recommendations of the recent Finance Commissions and **12th** Finance Commission

# **UNIT-V**

Local finance - Functions and resources of local bodies of municipal corporation's – Municipalities - Village panchayat - Grama punchayat and Zillapunjshed - Problems of local finance.

- 1. Sundaram K.P.M fiscal economics
- 2. Andley and sundaram -Public finance theory and practice
- 3. Tyagi, B.P. -Public finance
- 4. Sankaran S Fiscal economics
- 5. Bhargava .R.N -Indian public finance
- 6. Vasuthevan -Public finance
- 7. . cauvery et al Public finance
- 8. Dalton H Principles of public finance
- 9. Musgrave and Musgrave Public finance Theory and Practice.

CORE COURSE PAPER XIII DEVELOPMENT BANKING Hrs: 5

[For core X, XI, XII, XIII] Credits 17

#### Unit – I

Meaning and introduction of Banking – Difference between commercial banks and Development Banks – Types of Banks – commercial Bank – RRB – Co operative Banks – Development Banks

#### Unit – II

Role of R.R.B in developing rural economy – Progress of R.R.B - Evaluation of R.R.B – Restructing of RRB – NABARD and its role in rural credit – Resource of NABARD - function of NABARD - Working of NABARD – NABARD and Rural infrastructure Development fund

# Unit – III

IFCI – functions of IFCI – Working of IFCI – SFI – Difference between SFI and IFCI – SIDCO – SIDBI – Role and function of SIDBI – EXIM Bank

#### Unit – IV

TIDCO - Role and functions of TIDCO - TIIC - Role and function of TIIC - Financial performance of TIIC - State co-operative bank - Lead Bank and Land development bank

#### Unit – V

Asian Development Bank - objectives - financial resources - lending operation - critical Apprecial - IBRD - Lending operation - Critical estimate - IMF - functions - Operation of funds - Critical estimation

#### **BOOKS FOR REFERENCE:**

Dutt & Sundharam - Indian Economy

S.K. Srivastara - Monetary Economics

M.L.Shifhan - International Economics

Perumal Samy - Tamil Nadu Economy

# UNIT-I

Economics and Environment - Interlinkagee - Definition, role and significance of Environmental Economics - Theories of Environmental Economics - Market failure and Externality - Parties Optimality - Economic Efficiency - Environmental Quality as a public good.

#### **UNIT-II**

Environmental Pollutions - air, water and noise- Causes and Controlling measures
- Forest and Environmental Quality- Land use and soil Degradation - Cost - Benefit
Analysis in controlling population

#### UNIT-III

Organization and Population vs. Environmental Quality - Effects of over population and Organization - Problems and remedies.

# **UNIT-IV**

Environment vs. Economic growth - Environmental Effects of Economic growth - Pollution vs. growth controllers - limits to growth - Criticism on limits to growth.

# **UNIT-V**

Environmental Education - Environmental Awareness - Environmental Awareness Movements in India - Silent value and Narmada Bachao Movements.

# **Books for reference:**

Kar pagam - Environmental Studies

Dr. S. Sankaran - Environmental Economics

Credits: 5

# UNIT-I

Introduction - Meaning and definition, nature, scope, objectives and importance of HRD - functions of HRD.

# UNIT-II

Human resource planning - Manpower planning - Nature, importance and objectives of manpower planning - Process of manpower planning - Uses and benefit of manpower planning.

#### UNIT-III

Supply of human resources – Fertility, mortality and population growth - investment in education training - labour force participation.

#### **UNIT-IV**

Training and development - Importance of training of employees - Types of training - Methods of training - Management development - Importance of management development - Objectives - Methods of management development.

# **UNIT-V**

Human capital and economic development - Education and agricultural and industrial productivity - Size of distribution of income - Conception and measures of inequality - theories of inequality.

- 1 Mamoria CB Personnel Management
- 2. Basamtha Kumar- Human Resource Development
- 3. Murali Krishna-Human Resource Development
- 4. Jatava social Human Resource Develop.
- 5. Kumar- Human Resource Management
- 6. Silvera.D.M. -Human Resource Development in India

Hrs : 4

Credits: 3

# UNIT I

Women as human resource - Investment in Women - Human Capital theory.

# **UNIT-II**

Women and economic development in India before Independence - Role of Women in Indian Economy.

# UNIT - III

Economic role of women in European, American, African countries - Soviet Russia - Women in the Development of South East Asian countries.

# **UNIT-IV**

Demographic and futurological issues - sex ratio - Age composition - Regional differences - rural - urban - Tribal women in India.

# **UNIT-IV**

Health and education of women in India - Population policy of women in India - International comparison.

- 1. Jam Dwaki Women in a Developing Economy
- 2. Srinivas M.N. Status of women (OUP)
- 3. Kapur Promila Changing states of the working in India.
- 4. Goshi Women in a changing society.

# **QUESTION PAPER PATTERN**

MAXIMUM MARKS: 75

SECTION – A

	SECTION A	
Questions		$10 \times 2 = 20 \text{ MARKS}$
1 – 10	Answer all the Question	
	SECTION – B	
Questions		$5 \times 5 = 25 \text{ MARKS}$
11.	a (or) b	
12.	a (or) b	
13.	a (or) b	
14.	a (or) b	
15.	a (or) b	
	SECTION – C	
Answer any three questions		$3 \times 10 = 10 \text{ MARKS}$
16.		
17.		
18.		

19

20.